



# Application of technology in a lawyer's daily work

## Understanding Data & AI's Role at Linklaters

**Presentation to Young European Lawyers Academy (YELA)**

**Speaker : Salim Feghali, Data & Product AI Lead, Linklaters**

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## Agenda :

- 1- What Data Scientist does and my role at Linklaters.
- 2- How GenAI features in LegalTech tools actually work.
- 3- How to apply this knowledge in your day-to-day practice.
- 4- Sneak peek into Linklaters own Contract Analysis.

# AI Is Here: Prepare to Harness Its Potential

How many of you have used AI for work-related purposes ?

1



Raise your hand if yes

How many of you felt it increased efficiency?

2



Be honest – this is a safe space

Keep your hand up if it helped

26%

of U.K. legal professionals have used GenAI monthly

2023

14%



2024-2025

26%

\*50%

of Linklaters Lawyers have used **Laila**, our internal AI chatbot, monthly



Understanding AI is **no longer optional** – its essential for career success



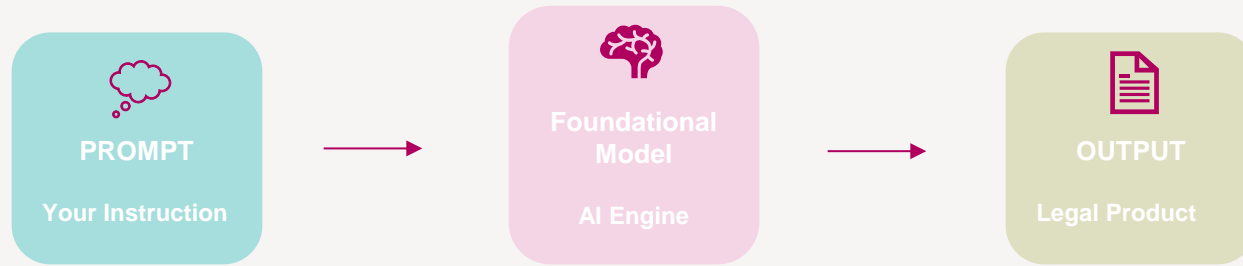
Today: **Practical skills** you can use tomorrow



The future isn't coming, **it's here!**

# The Common Thread

## What All GenAI Tools Have in Common



### What is a Prompt?

A prompt is the instruction or question you give to an AI tool. It's how you communicate your legal task to the foundational model. Think of it as briefing a highly capable junior lawyer who needs clear, specific instructions.

## The 4 Principles of Good Legal Prompts



### Be Specific

Include jurisdiction, document type, and exact requirements.



### Provide Context

Explain the purpose and background of your request.



### Structure Output

Request Specific format: bullet points, tables, or memo style.



### Set Boundaries

Specify what to include/exclude and any limitations.

## Legal Prompt Examples

### ✗ Weak Prompt

"Summarize this contract"

### ✓ Strong Prompt

"Analyze this English law governed share purchase agreement and provide:

1. Key commercial terms in a table format
2. Main warranties and indemnities (section 7-9)
3. Any unusual or buyer-unfriendly provisions
4. Conditions precedent to completion

Focus on risks for the buyer. Limit response to 2 pages."

### ✗ Weak Prompt

"Find relevant cases"

### ✓ Strong Prompt

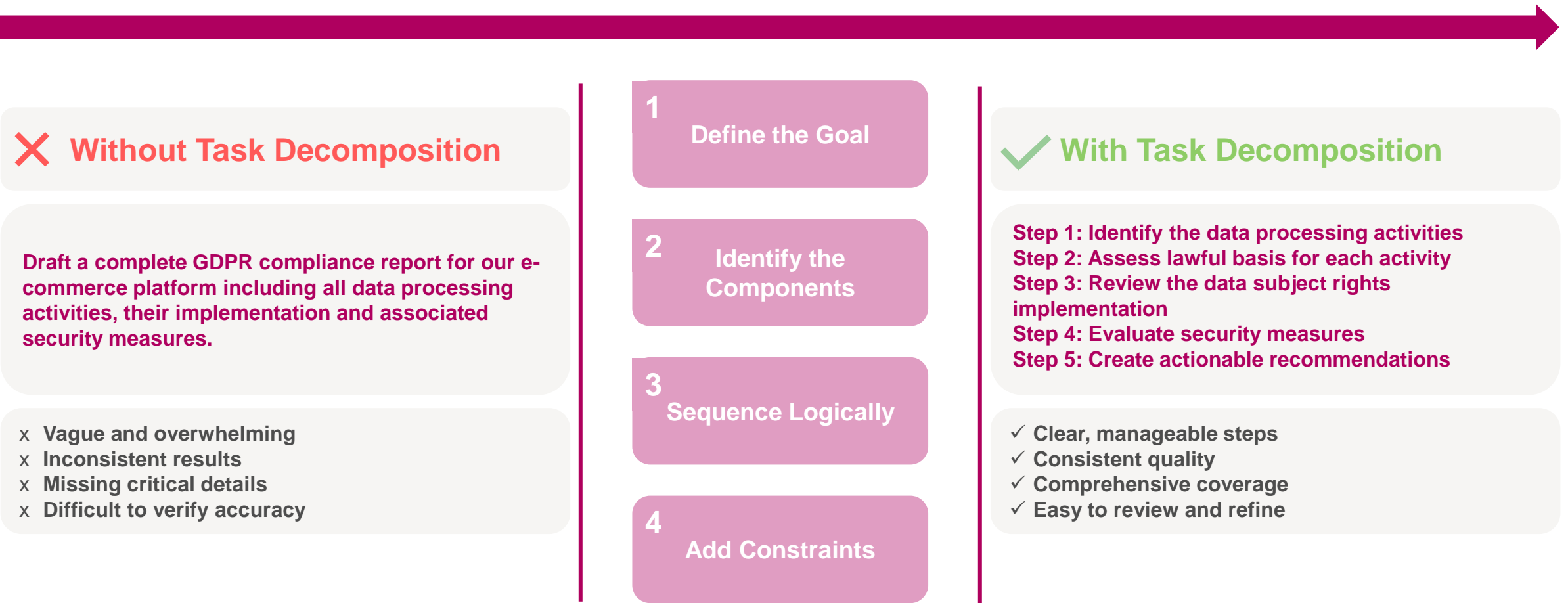
"Identify UK supreme Court and Court of Appeal cases from 2020-2024 concerning:

- Breach of director's fiduciary duties
- Specifically involving conflicts of interest
- Where the company suffered financial loss

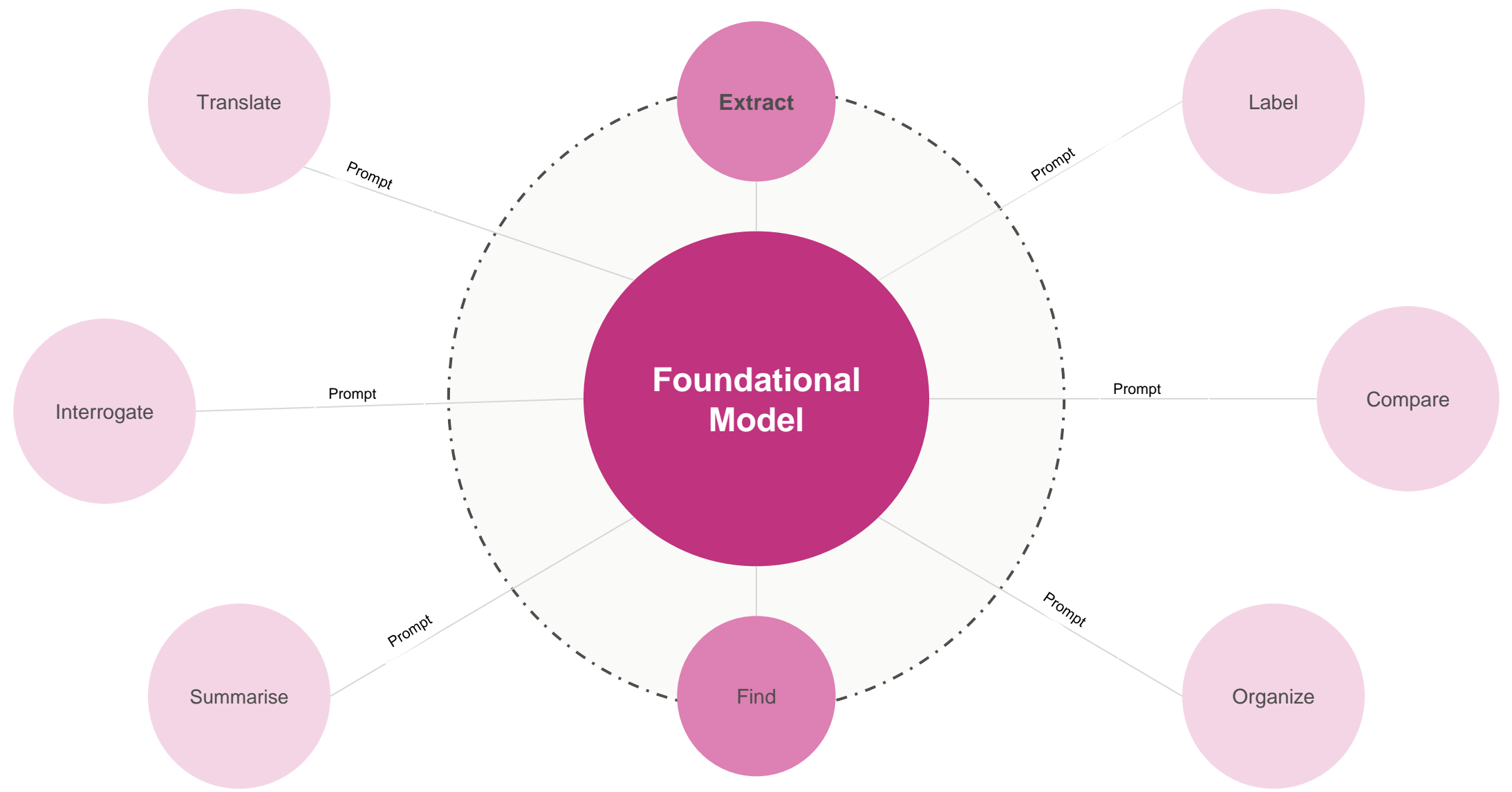
Provide case name, year, key holding, and paragraph references"

**Remember:** The quality of your output depends on the quality of your prompt and input data. Every GenAI tool- from a Chatbot to Contract Review Tool-relies on well-crafted prompts to deliver a precise output.













# Taking a Prompt Further: Detailed Task Decomposition



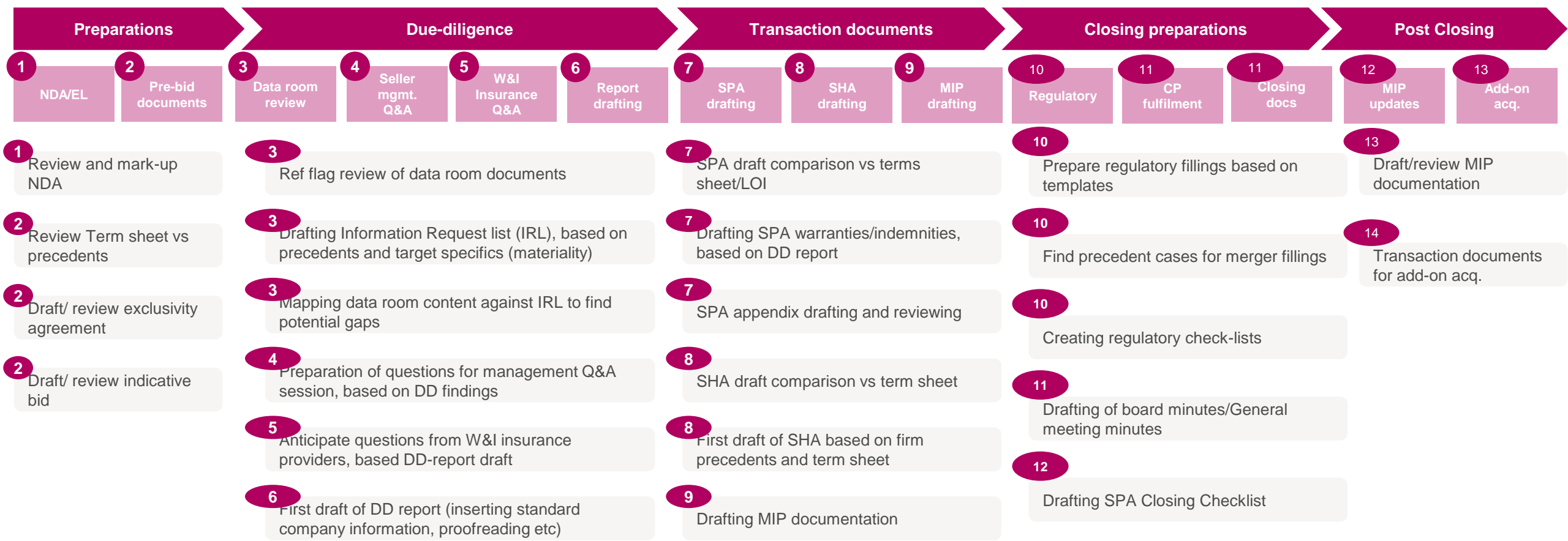
# All GenAI Tools are Wrappers



# Linklaters GenAI Landscape

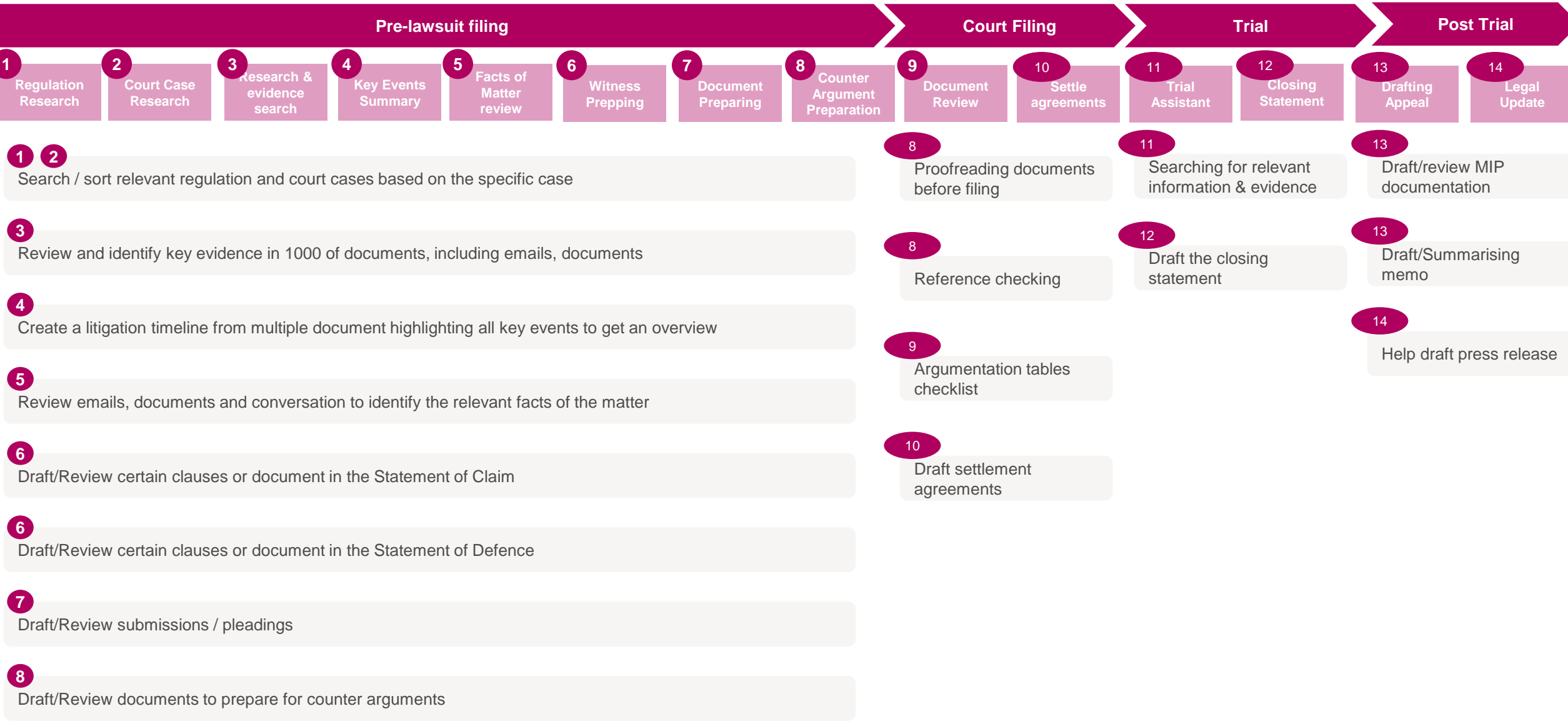
Task	Extract	Label	Compare	Organise	Find	Draft	Interrogate	Translate	Summarise
Tools	Laila 	Laila 	Laila 	Laila 	Laila 	Laila 	Laila 	Laila 	Laila 
	Contract Analysis 	Contract Analysis 	Contract Analysis 	Copilot	Copilot	Kira	Litera Ask	Copilot	Litera
	Kira	Kira	Litera	Kira	Kira	Copilot	Chat with Kira	ReportIQ	Kira
	ReportIQ	ReportIQ	Relativity	Relativity	ReportIQ	ReportIQ	ReportIQ	Relativity	Copilot
	Relativity	Copilot	Legora AI	Legora AI	Relativity	Legora AI	Legora AI	Legora AI	ReportIQ
	Legora AI	Opus2	Harvey AI	Harvey AI	Legora AI	Harvey AI	Harvey AI	Harvey AI	Legora AI
	Harvey AI		Copilot	Opus2	Harvey AI	Copilot	Opus2		Harvey AI
	Opus2				Opus 2		Copilot		Opus2
	Copilot								

# Deep-Dive: M&A process – overview of potential GenAI use cases





# Deep-Dive: Disputes process – overview of potential GenAI use cases



# What do we mean by Structuring the Unstructured

