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Application of technology in a lawyer's daily work

Understanding Data & Al's Role at Linklaters

Presentation to Young European Lawyers Academy (YELA)

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27 June 2025

Linklaters



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Agenda:

- 1- What Data Scientist does and my role at Linklaters.
- 2- How GenAl features in LegalTech tools actually work.
- 3- How to apply this knowledge in your day-to-day practice.
- 4- Sneak peek into Linklaters own Contract Analysis.

Al Is Here: Prepare to Harness Its Potential

How many of you have used Al for work-related purposes?



Raise your hand if yes

How many of you felt it <u>increased efficiency</u>?

2

Be honest – this is a safe space

Keep your hand up if it helped

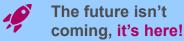
Understanding Al is no longer optional – its essential for career success

Today: Practical skills you can use tomorrow

of U.K. legal professionals have used GenAl monthly

2023
2024-2025
26%

*50% of Linklaters Lawyers have used Laila, our internal Al chatbot, monthly



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The Common Thread

What All GenAl Tools Have in Common



What is a Prompt?

A prompt is the instruction or question you give to an Al tool. It's how you communicate your legal task to the foundational model. Think of it as briefing a highly capable junior lawyer who needs clear, specific instructions.

The 4 Principles of Good Legal Prompts



Be Specific

Include jurisdiction, document type, and exact requirements.



Structure Output

Request Specific format: bullet points, tables, or memo style.



Provide Context

Explain the purpose and background of your request.



Set Boundaries

Specify what to include/exclude and any limitations.

Legal Prompt Examples

X Weak Prompt

"Summarize this contract"

✓ Strong Prompt

- "Analyze this English law governed share purchase agreement and provide:
- 1. Key commercial terms in a table format
- 2. Main warranties and indemnities (section 7-9)
- 3. Any unusual or buyer-unfriendly provisions
- 4. Conditions precedent to completion

Focus on risks for the buyer. Limit response to 2 pages."

X Weak Prompt

"Find relevant cases"

Strong Prompt

- "Identify UK supreme Court and Court of Appeal cases from 2020-2024 concerning:
- Breach of director's fiduciary duties
- Specifically involving conflicts of interest
- Where the company suffered financial loss

Provide case name, year, key holding, and paragraph references"

Remember: The quality of your output depends on the quality of your prompt and input data. Every GenAl tool- from a Chatbot to Contract Review Tool-relies on well-crafted prompts to deliver a precise output.

Taking a Prompt Further: Detailed Task Decomposition



X Without Task Decomposition

Draft a complete GDPR compliance report for our ecommerce platform including all data processing activities, their implementation and associated security measures.

- x Vague and overwhelming
- x Inconsistent results
- x Missing critical details
- x Difficult to verify accuracy

Define the Goal

Identify the Components

Sequence Logically

Add Constraints

With Task Decomposition

Step 1: Identify the data processing activities

Step 2: Assess lawful basis for each activity

Step 3: Review the data subject rights

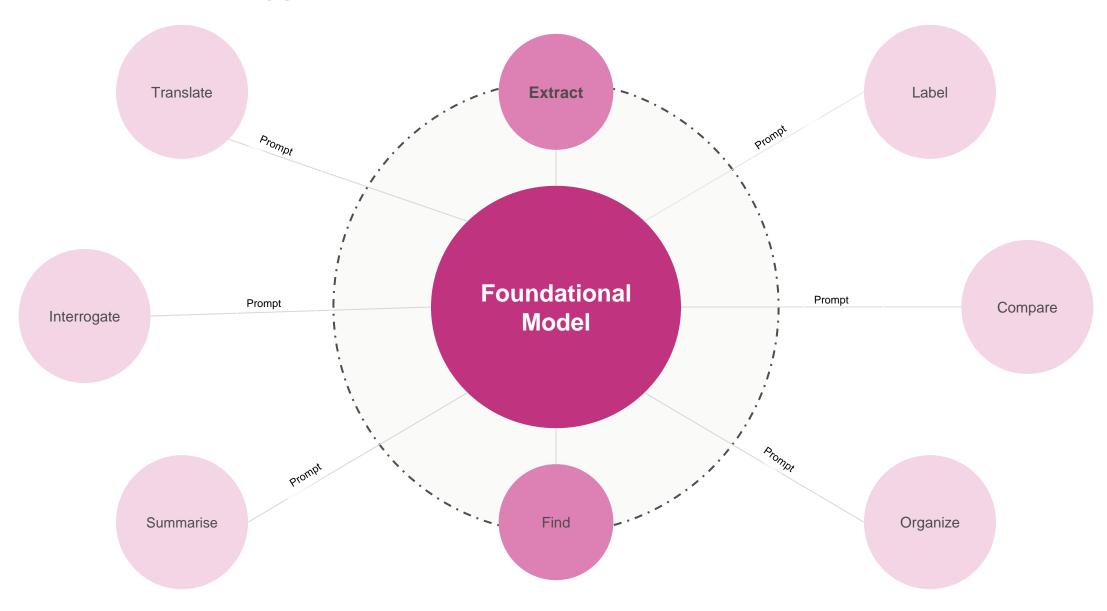
implementation

Step 4: Evaluate security measures

Step 5: Create actionable recommendations

- √ Clear, manageable steps
- ✓ Consistent quality
- √ Comprehensive coverage
- √ Easy to review and refine

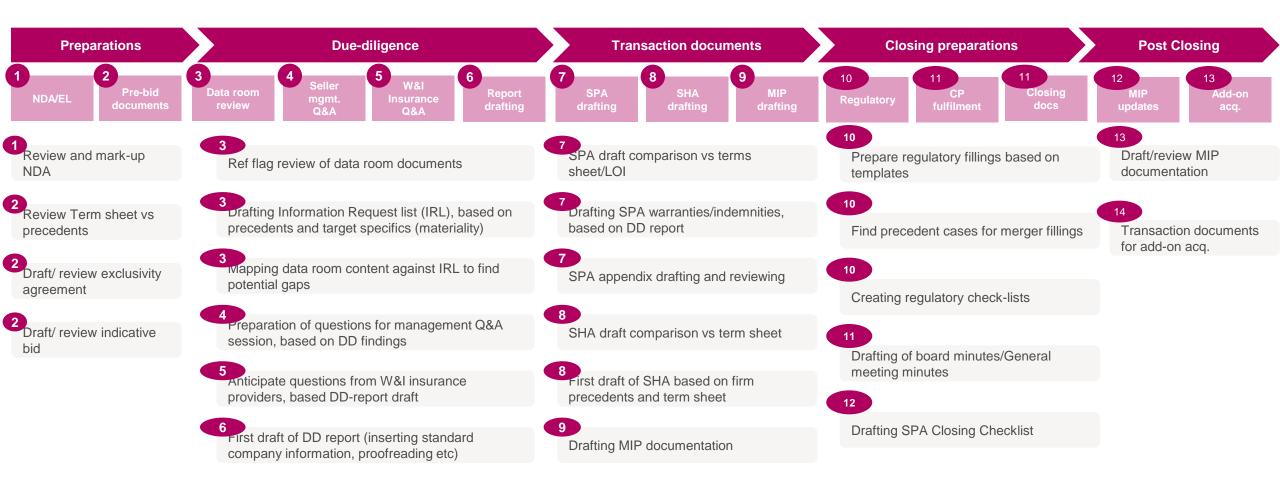
All GenAl Tools are Wrappers



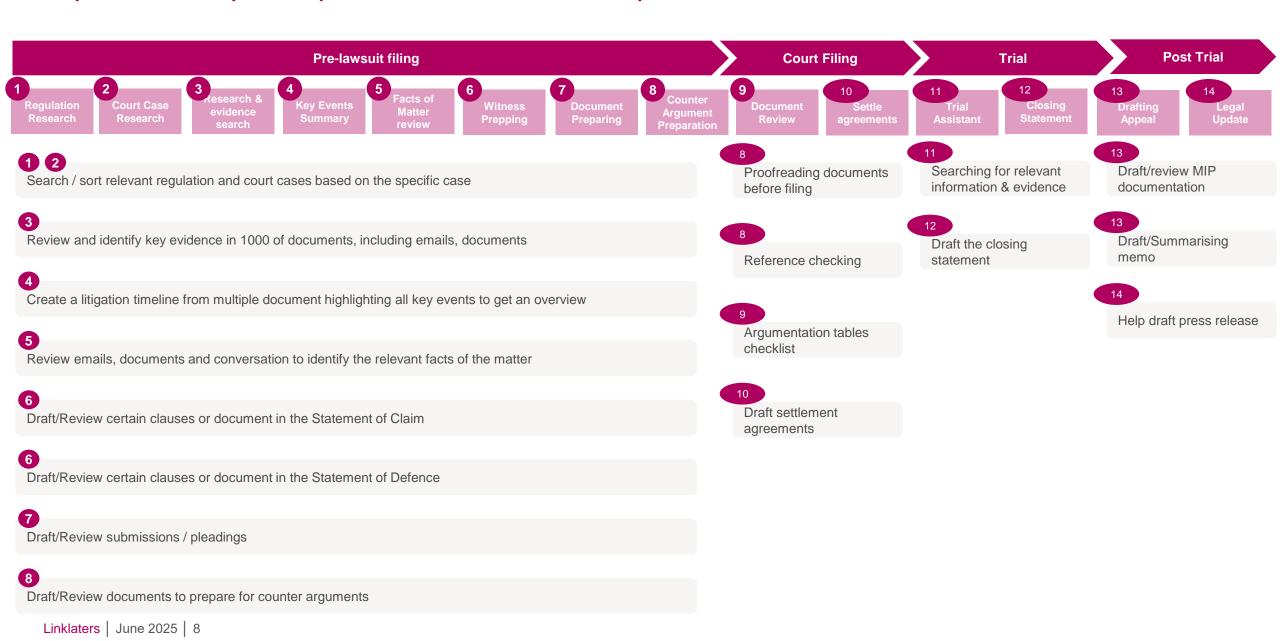
Linklaters GenAl Landscape

Task	Extract	Label	Compare	Organise	Find	Draft	Interrogate	Translate	Summarise
Tools	Laila <a> <a> <a> <a> <a> <a> <a> <a> <a> <a>	Laila 📮	Laila <a> <a> <a> <a> <a> <a> <a> <a> <a> <a>	Laila 🖳	Laila <u></u>	Laila 🚇	Laila <a> 	Laila <a> 	Laila
	Contract 🜡 Analysis	Contract 🖟 Analysis	Contract Analysis	Copilot	Copilot	Kira	Litera Ask	Copilot	Litera
	Kira	Kira	Litera	Kira	Kira	Copilot	Chat with Kira	ReportIQ	Kira
	ReportIQ	ReportIQ	Relativity	Relativity	ReportIQ	ReportIQ	ReportIQ	Relativity	Copilot
	Relativity	Copilot	Legora Al	Legora Al	Relativity	Legora Al	Legora Al	Legora Al	ReportIQ
	Legora Al	Opus2	Harvey Al	Harvey Al	Legora Al	Harvey Al	Harvey Al	Harvey Al	Legora Al
	Harvey Al		Copilot	Opus2	Harvey Al	Copilot	Opus2		Harvey Al
	Opus2				Opus 2		Copilot		Opus2
	Copilot								

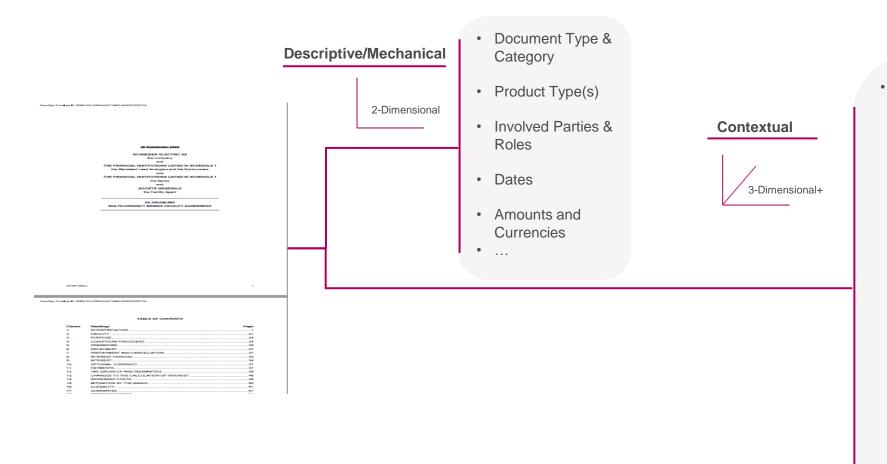
Deep-Dive: M&A process – overview of potential GenAl use cases



Deep-Dive: Disputes process – overview of potential GenAl use cases



What do we mean by Structuring the Unstructured



- Transferability Restrictions:
 - What type of transfers are allowed
 - ✓ Assignment
 - ✓ Transfer by novation
 - √ Sub-participation
 - √ Sub-contract
 - ✓ Credit Default Swaps...
 - Identify exceptions for when consent is required for a transfer to occur
 - Exceptions based on identity of transferor/transferee
 - ✓ Exceptions based on timing of transfer
 - ✓ Exceptions based on type of transfer
 - ➤ Is there a right for an entity to be offered to purchase a participation or commitment in a loan before the participation or commitment is transferred :
 - √ Yes
 - ✓ No