

TaylorWessing

Application of Technology in a Lawyer's Daily Work

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OPENING

You are at the end of an intensive week in Trier.



Mon

EU litigation



Tue

EU digital laws · fundamental rights



Wed

Data protection · controllers and processors



Thu

Court of Justice · Luxembourg



Fri AM

Rule of law · algorithms and justice



Fri PM

Now: what you can actually use on Monday.



From legal framework to legal workflow.

TaylorWessing



THE STATE OF PLAY

In 18 months we went from "AI can draft a sentence" to AI that runs your research for ten minutes by itself.

14%

Lawyers using GenAI
monthly · 2023

26%

Lawyers using GenAI
monthly · late 2024

56%

Of a lawyer's day
still spent drafting.

Sources: Thomson Reuters Future of Professionals 2025; Clio Legal Trends 2025.



Five shifts in the last 18 months.



Deep Research

Limited free access to research-style workflows.

First-cut legal research in minutes — subject to verification.



NotebookLM Studio

Source-grounded outputs: Audio, Video, Mind Maps and Reports.



Personas

Reusable legal instruction profiles:

Gems, Projects, GPTs or prompt cards.



MCP connectors

Tools increasingly connect to files, workspaces and external sources.

Use only where security and permissions are clear.



Voice + Live

Real-time explanation, rehearsal and issue-spotting.

 Many features are now available in **limited free or entry-level versions**. Availability and limits change frequently.

Free tier is not the toy it used to be.

Capability	Claude	ChatGPT	Gemini	NotebookLM	Perplexity
 Long-document Q&A	✓ Strong	✓ Strong	✓ Strong	✓ Best-in-class	— Limited
 Deep Research	✓ Available	✓ Available	✓ Available	— —	✓ Available
 Persona builder	✓ Projects	✓ GPTs	✓ Gems	— —	✓ Spaces
 Voice	— —	✓ Voice	✓ Live	✓ Audio Overview	— —
 Memory	✓ Yes	✓ Yes	✓ Yes	✓ Per notebook	— Limited
 Connectors	✓ Growing	✓ Emerging	✓ Workspace-native	— —	— Limited



Deep Research — what used to require a junior associate.



≈

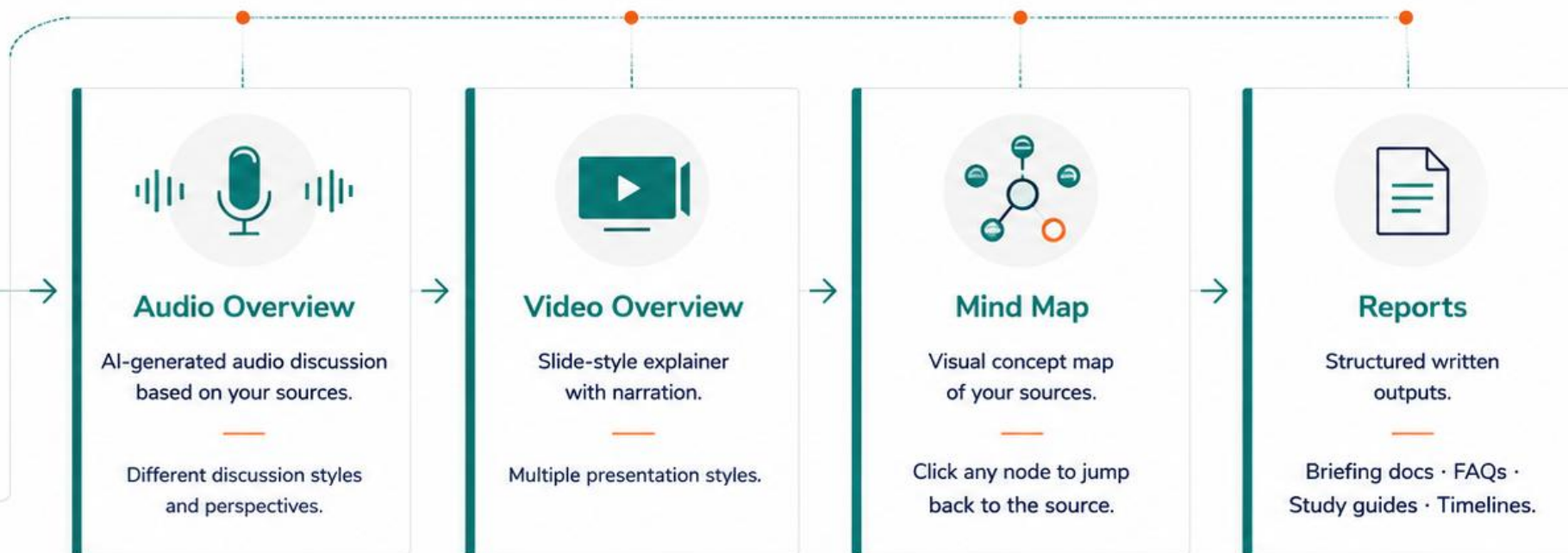
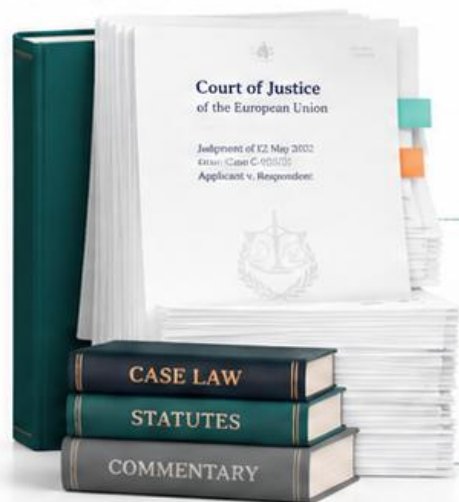
60–90
minutes

Tasks that previously required a first-cut research exercise can now often be completed **in minutes** — subject to verification.

NotebookLM is no longer just a Q&A box.

SOURCE COLLECTION

Your legal sources
in one place.



Build your AI lawyer-self once. Reuse it forever.



CLAUDE PROJECTS

Project-based workspace

- Persistent context window
- Custom instructions per project
- Files, instructions and context persist
- Reusable legal workflows



GEMINI GEMS

Reusable specialist assistants

- Persona + grounded knowledge
- Pre-built or custom
- Lives in the Gemini sidebar
- Reusable across matters



CHATGPT CUSTOM GPTS

Specialised GPT experiences

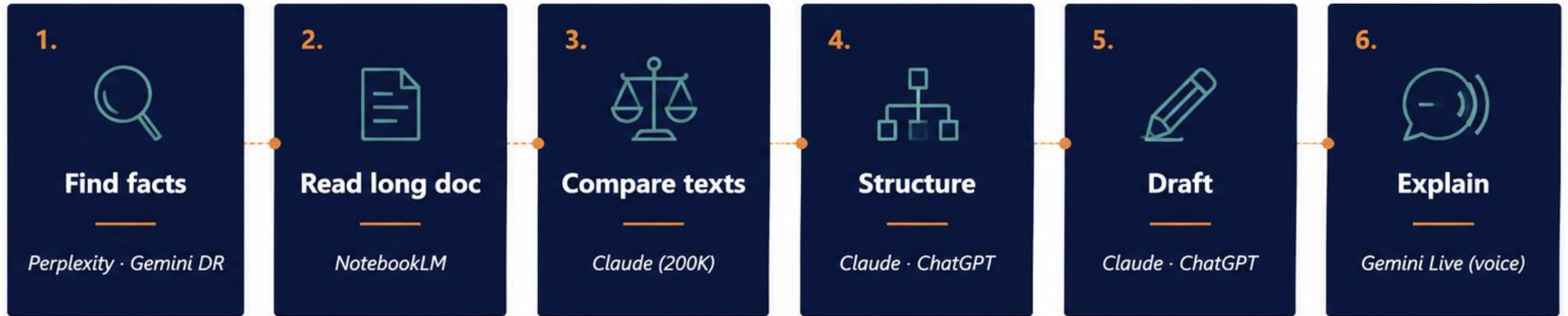
- Browse specialised GPTs
- Reusable workflows
- Build your own (paid plans)
- Share internally where permitted



The 60 seconds you spend on the persona today **compound** across the next **200 matters** you handle.

Task first. Tool second.

Most bad AI output happens because someone picked the tool before they understood the task.



A different tool answers each step better than one tool answers all of them.



PROMPTING → DELEGATION

In 2026 you are not prompting. You are briefing.

If you would not give this instruction to a trainee, it is too short for the model.

C	Context	Anonymised facts. Jurisdiction. Sector. What is at stake. Why this matter.
R	Role	"Act as a senior EU technology lawyer advising a junior associate."
I	Input	The clause, document, quote. Pasted exactly. No paraphrase.
S	Specification	Format. Length. Audience. Structure. The shape of the output.
P	Pitfalls	"Do not invent cases. Flag uncertainty. Use only the text I gave you."



SOURCES

Case law, contracts, regulations, guidance



ANALYSE

Extract, compare, connect the dots



STRUCTURE

Organise arguments and implications



DRAFT

Create clear, actionable output



DELIVER

Opinion, advice, contract, briefing

SIX RULES OF SAFE USE

Six rules. Real cases. Real protection.

None are optional. Each one comes from a real case or a live rule.

1



Public input only

Free tier = no DPA. Treat it like LinkedIn.

2



Verify every citation

300+ lawyers sanctioned since 2023.
Open every cited case.

3



Source over answer

Click through. Read the primary source.
Never quote the AI.

4



Disclose competence

ABA Op. 512 (July 2024).
Several courts require AI-use certification.

5



Use the lowest-risk tool

Free for public input.
Enterprise for client data.

6



Judgment stays with you

The AI drafts. You decide.
Always.

Where you sit in the EU rulebook — in one slide.



EU AI Act



- Risk-based pyramid. AI literacy duty already applies.
- Annex III high-risk: justice administration is named.
- Omnibus 07/05/2026 postpones Annex III to 02/12/2027 — pending OJ.
- Penalties up to €35M or 7% global turnover.



GDPR



- Every AI provider processing your data is Art. 28 processor.
- Free tier = no DPA = unlawful processing of client data.
- EDPB Opinion 28/2024: AI models not auto-anonymous.
- Penalties up to €20M or 4% global turnover.



Bar ethics



- ABA Op. 512 (July 2024): competence, confidentiality, supervision.
- CCBE 2022 AI guidance still applies.
- Multiple courts now require AI-use certification on filings.
- Professional secrecy — ECHR Art. 6 + 8.





WORKSHOP • HOW IT WORKS

Let's work together. See how the tools perform.

Four exercises • 15 minutes each • every solution comes back on the projector.



1.

**Work in pairs
or threes**
at your table.



2.

**Public sources
only.**

No client data —
not even anonymised.



3.

**Save every source
and citation**

the tool uses.
You will need them later.



4.

**Do not focus
on winning**

Observe what the tool
gets right and what
it gets wrong.



5.

**After each exercise
we compare results**

and discuss
different approaches.



OPEN NOW:

claude.ai



gemini.google.com



notebooklm.google.com



perplexity.ai

Build a SaaS Agreement in Four Iterations.

15
min

SCENARIO

A client needs a first draft SaaS Agreement within two hours. You have no template available.

Claude will help produce a first draft — if you brief it like a junior associate.

1 Base Draft

Create the core structure of the agreement.



2 Definitions & Scope

Add defined terms, parties, services and commercial scope.



3 Liability & Risk Allocation

Introduce liability limitations, exclusions and risk allocation.



4 Termination & Exit

Complete with termination rights, exit mechanics and governance.



Build a SaaS Agreement — Step by Step.

1**STEP 1****The base draft — CRISP loaded****PROMPT**

Act as a senior EU technology lawyer. Draft a non-exclusive, non-transferable, revocable software licence for an EU SaaS provider to an EU corporate client (internal use, 250 seats). Fees: setup + annual maintenance + per-seat. Output: numbered, Word-ready, EU-law-compliant defaults. End with a list of items to confirm with the client.

OUTPUT YOU WANT

- ✓ Structured numbered clauses, ready to drop into Word.
- ✓ EU-law-appropriate defaults (no Anglo-American boilerplate).
- ✓ Closing list of “items to confirm” — accountability built in.



A CRISP-loaded first prompt gets you a defensible base.

**STEP 2****Expand confidentiality (Iteration #1)****PROMPT**

Expand the confidentiality provisions to industry-standard EU practice. Cover: definition of Confidential Information with standard carve-outs (already known / independently developed / lawfully received / required by law); permitted use; return-and-destruction obligation; survival period; residual knowledge exception. Minimum 200 words.

OUTPUT YOU WANT

- ✓ All four standard carve-outs explicitly named.
- ✓ Survival period stated (typically 3–5 years).
- ✓ Return / destruction obligation distinguishes paper / electronic / backups.



“Minimum 200 words” pushes the model out of hedge-mode.

Build a SaaS Agreement.



- 1 Framework
- 2 Confidentiality
- 3 Liability Allocation
- 4 Termination Governance
- 5 Professional Review



AI saves drafting time. —————> Legal judgement creates defensible contracts.

3

STEP 3

Expand Liability Allocation

PROMPT

Expand the limitation of liability to standard EU SaaS practice. Cover: aggregate cap (12 months' fees); exclusion of indirect and consequential damages; carve-outs for fraud / wilful misconduct / breach of confidentiality / IP infringement / GDPR breach. Bilateral. Note which exclusions cannot be enforced under EU law.

OUTPUT YOU WANT

- ✓ 12-month aggregate cap stated.
- ✓ All five carve-outs named — especially GDPR breach.
- ✓ Bilateral — same cap applies to both parties.



Legal specificity beats generic prompting.

4

STEP 4

Expand Termination & Exit

PROMPT

Expand the termination provisions. Cover: termination for convenience (notice period); termination for cause (cure period); automatic termination on insolvency; post-termination data return and deletion; clauses that survive termination.

OUTPUT YOU WANT

- ✓ Convenience + cause termination separated.
- ✓ Insolvency trigger explicitly stated.
- ✓ Post-termination data return AND deletion (not either / or).
- ✓ Survival list at the end.



Structure + clarity = enforceability.

Rebalance an NDA for a European technology client.

Same chain. Different skill: clause-by-clause legal judgement.



SCENARIO

- A counterparty has sent your client a heavily one-sided NDA.
- Your client does not want to “win” the NDA. It wants a balanced, enforceable document that protects confidential information without creating unnecessary friction.
- In four prompt cycles, you will turn the draft into a mutual, EU-style NDA — clause by clause.

ONE-SIDED NDA



BALANCED
MUTUAL
ENFORCEABLE

MUTUAL NDA (EU-STYLE)



TOOLS

- ✓ Use an available AI assistant.
- ✓ Use only the sample NDA in your worksheet.
- ✓ No client data. No real counterparties.



1
Run the
STRUCTURE prompt —
identify the imbalance.



2
Revise the
confidentiality
definition.



3
Revise the
permitted disclosures
and exceptions.



4
Revise **duration**,
return/destruction
and **residual knowledge**.

Rebalance an NDA for a European technology client.

Same chain. Different skill: clause-by-clause legal judgement.

15
min

SCENARIO

- A counterparty has sent your client a heavily one-sided NDA.
- Your client does not want to “win” the NDA. It wants a balanced, enforceable document that protects confidential information without creating unnecessary friction.
- In four prompt cycles, you will turn the draft into a mutual, EU-style NDA — clause by clause.

ONE-SIDED NDA



BALANCED, MUTUAL EU-STYLE NDA



TOOLS

- ✓ Use an available AI assistant.
- ✓ Use only the sample NDA in your worksheet.
- ✓ No client data. No real counterparties.

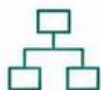
1

STEP 1

Structural assessment — identify the imbalance

PROMPT

Identify provisions that allocate rights or obligations exclusively to one party.
Propose amendments that create a balanced allocation of confidentiality rights and obligations while preserving the commercial purpose of the agreement.
Do not remove protections unless they are unnecessary, duplicative or clearly disproportionate.



OUTPUT YOU WANT

- Map of asymmetries and risk allocation.
- Prioritised list of clauses to rebalance.
- Amendment approach for each issue.

→ Understand the architecture before touching the wording.

2

STEP 2

Reframing the confidentiality definition

PROMPT

Redraft the definition of “Confidential Information” to be precise, proportionate and commercially workable.
Include objective criteria for scope, format and exclusions.
Keep the original intent — remove only excessive breadth or ambiguity.



OUTPUT YOU WANT

- Clear, precise definition.
- Inclusions with objective boundaries.
- Exclusions that reflect standard EU practice.

→ Precision reduces friction and future disputes.



Verbatim copy
is the discipline —
protect every
original concept.

Rebalance an NDA for a European technology client.



AI can balance clauses. Lawyers decide where imbalance should remain.



One-sided obligations



Mutual obligations



Balanced exceptions



Defensible final position

3

STEP 3

Confidentiality Obligations

PROMPT

Review Clause 2 "Confidentiality obligations".
Preserve the original commercial intent.
Rebalance the obligations symmetrically so that both Parties have equivalent duties to protect confidential information. Align with EU practice and proportionality.

OUTPUT YOU WANT

- ✓ Each Party now owes confidentiality duties in both directions.
- ✓ Same standard of care (at least "reasonable care").
- ✓ Permitted disclosures (employees / advisors) are mirrored.



Symmetry builds trust and reduces negotiation friction.

4

STEP 4

Exceptions

PROMPT

Review Clause 3 "Exceptions to confidentiality".
Identify any exception that should remain asymmetric for legitimate business or regulatory reasons, and explain why.
Otherwise, convert to a mutual standard (e.g., public domain, prior knowledge, independent development, legal obligation).

OUTPUT YOU WANT

- ✓ Standard exceptions (public domain, prior knowledge, independent development, legal obligation) made mutual.
- ✓ Any asymmetry justified with a clear, proportionate rationale.
- ✓ Final paragraph sets how exceptions are applied in practice.



Targeted asymmetry, clearly justified and proportionate.

Three Research Agents. One Legal Question.

15
min



SCENARIO

A journalist calls your partner for comment on a developing AI governance issue affecting European businesses.

You have 15 minutes to prepare a partner briefing based on three independent research agents.



TOOLS (THREE TEAMS)



Research Agent A



Research Agent B



Research Agent C



YOUR STEPS

1

Submit identical prompt to all three. Watch each tool's PLAN.

2

Wait for reports (4–8 min). Open every citation as it appears.

3

Score each on SOURCES / REASONING / UNCERTAINTY / RECENCY (out of 10).

4

Pick a winner. Defend the choice at the reveal.

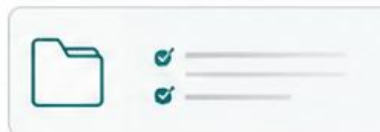
LEGISLATION & POLICY



CASE LAW & GUIDANCE



COMMENTARY & PRACTICE



SCORING FRAMEWORK (OUT OF 10)



SOURCES

Quality, depth and authority of sources.



REASONING

Clarity of analysis and logic.



UNCERTAINTY

Acknowledgement of limits, risks and open issues.



RECENCY

Up-to-date information and developments.

Three Research Agents. One Legal Question.



SCENARIO

A journalist calls your partner for comment on a developing AI governance issue affecting European businesses and legal professionals.

You have 15 minutes to prepare a partner briefing based on **three independent research agents**.



TOOLS (THREE TEAMS)



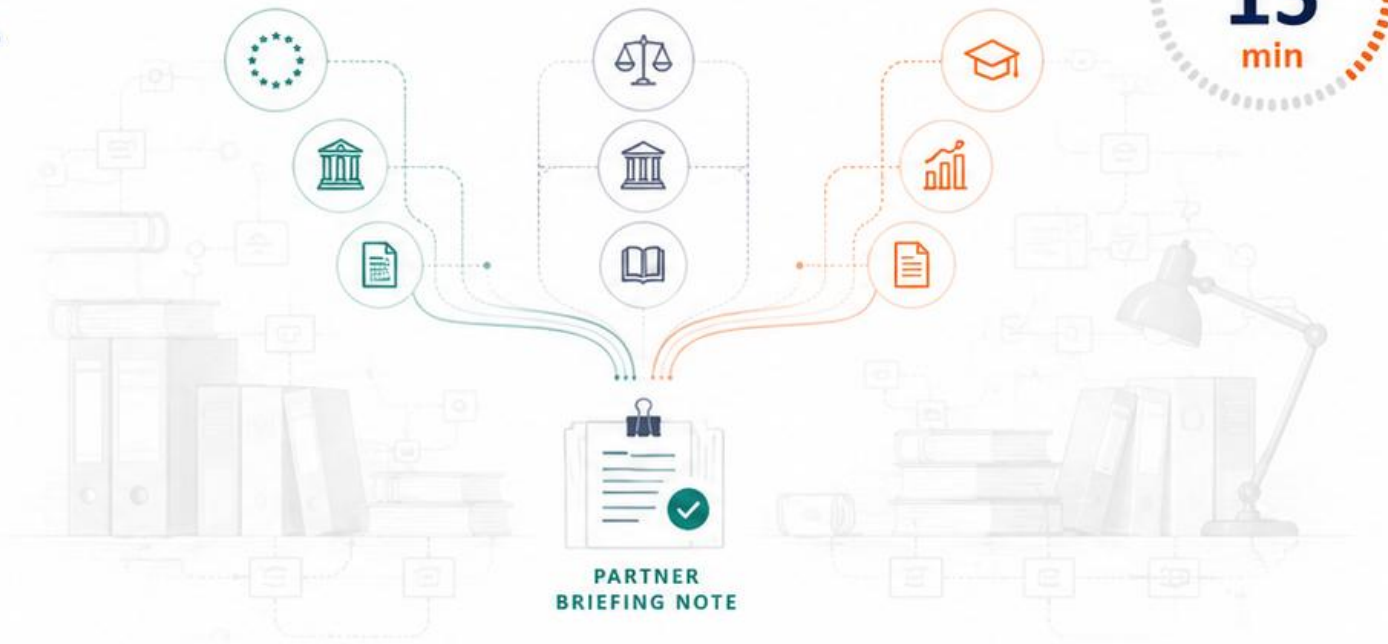
Research Agent A



Research Agent B



Research Agent C



15
min

1

STEP 1

Submit and review the research plan.

PROMPT

Identical prompt to all three: "Prepare a research plan to answer the legal question. List the key issues, the sources you will consult, and the approach you will take."

EXPECTED OUTPUT

- ✓ A clear research plan before any browsing.
- ✓ Key issues and angles identified.
- ✓ Source categories and strategy listed.
- ✓ Confidence and potential risks flagged.

→ A good plan saves time and reduces noise.

2

STEP 2

Verify sources while the reports run.

PROMPT

While the reports run (4–8 min), open the tools' **INTERIM CITATIONS** as they appear. Mark each: *real + primary + still good law*, or *X broken / secondary / outdated*.

EXPECTED OUTPUT

- ✓ Running source verification in parallel.
- ✓ Early identification of weak or risky sources.
- ✓ List of must-check authorities for later.
- ✓ Cleaner, higher-quality final report.

→ Verification is not optional — it is part of the research.



A citation is
not a source
until you
open it.



A journalist calls your partner for comment on a developing AI governance issue affecting European businesses and legal professionals.

Your task: evaluate, verify and choose the most defensible briefing.



Score on 4 dimensions

Score each tool's report out of 10 on:

- (1) **STRUCTURE** — is the report usable as a briefing?
- (2) **CITATIONS** — real, primary, current?
- (3) **UNCERTAINTY** — does it flag what it does not know?
- (4) **CURRENCY** — does it reflect the latest amendments and implementation dates?

- ✔ Clear strengths and weaknesses across the four dimensions.
- ✔ A comparative view — not just a total score.
- ✔ Specific examples and citations behind each rating.
- ✔ Confidence level and key risks flagged.

→ Different systems often excel in different dimensions.
Quality is in the trade-offs.

Select the most defensible briefing
— then verify with EUR-Lex

Choose the report you would put in front of your senior partner. Before sending: open EUR-Lex (Reg. 2024/1689) and the Commission AI Act page. Cross-check the three dates that matter most — implementation, transitional provisions, and any postponements.

- ✓ The briefing you would defend in a partner meeting.
- ✓ Confirmed citations for key provisions.
- ✓ Any errors, outdated references or missing authorities.
- ✓ A short note on residual risks and open questions.

→ The most defensible briefing is the one that survives verification.

KEY LESSON

**A citation is not
a source until
you open it.**

One Source. Four Legal Deliverables.

Same regulation. Four audiences. Four communication strategies.

15
min



One Source. Four Legal Formats.

Same regulation. Four audiences. Four communication strategies.

15
min

1

STEP 1

Build the source foundation

PROMPT



Create a notebook → upload the EDPB Opinion 28/2024 PDF (link on your worksheet) as a source.
Wait for ingest (10-30 sec). Verify the source list.

OUTPUT YOU WANT

- ✓ Source list confirms the upload.
- ✓ NotebookLM shows a brief auto-summary on the side panel.
- ✓ Every later output cites BACK to this source.

→ Source quality determines output quality. Always.

2

STEP 2

Generate discussion and structure

PROMPT



Open the Studio panel. Audio Overview → format "Debate".
Mind Map → default. Run in parallel.

OUTPUT YOU WANT

- ✓ Audio: two AI hosts discussing both sides of legitimate interest test.
- ✓ Mind map: central node = AI models; branches = anonymity, LI, downstream, EDPB.
- ✓ Every audio citation jumps to a page in your PDF.

→ DEBATE mode is the 2026 game-changer — disagreement IS the value.

REGULATORY SOURCE

EDPB Opinion
28/2024



AUDIO DISCUSSION

Debate-style overview
Key issues, arguments
and implications



Board member



MIND MAP

Visual structure
Connections, themes
and dependencies



Junior associate



VIDEO BRIEFING

Whiteboard-style explainer
Key takeaways in a
visual narrative



Journalist



EXECUTIVE REPORT

Structured briefing
Analysis, recommendations
and next steps



Client

AUDIENCE MAP

TAILOR THE MESSAGE
CHANGE THE FORMAT
KEEP THE LAW
CONSISTENT

One Source. Four Audiences.

Same regulation. Four audiences. Four communication strategies.

15
min

KEY The law stays the same. The audience changes everything.

3 STEP 3 Generate briefing formats

PROMPT



Studio → Video Overview → "Whiteboard" style.
Studio → Reports → "Briefing Doc".
Run in parallel.

OUTPUT YOU WANT

- ✓ Video: ~8-minute hand-drawn explainer using your source's own concepts.
- ✓ Briefing Doc: structured for forwarding — sections + bullets + citations.
- ✓ Both cite back to source pages.

→ Whiteboard for learning. Briefing Doc for forwarding.

4 STEP 4 Match audience to format

PROMPT



Fill in your worksheet matrix: which of the four formats would you send to (a) board member commuting home, (b) journalist filing tomorrow, (c) junior associate learning the regulation, (d) client who needs to forward something?

OUTPUT YOU WANT

- ✓ Board member → Audio DEBATE (both-sides framing for the commute).
- ✓ Journalist → Video Whiteboard (visual learning).
- ✓ Partner / Legal team → Mind Map (see structure at a glance).
- ✓ Client → Briefing Doc (forwardable, formal).

→ Audience first. Format second.



ONE AUTHORITATIVE SOURCE
ONE POINT OF TRUTH



AUDIO DISCUSSION

Debate-style overview
Key issues, arguments
and implications



BOARD MEMBER

Strategic context
and implications
On the go, 10–15 min



VIDEO BRIEFING

Whiteboard explainer
Visual narrative
and key takeaways



JOURNALIST

Clear, visual story
for publication
File tomorrow



MIND MAP

Visual structure
Connections, themes
and dependencies



JUNIOR ASSOCIATE

Learn the regulation
at a glance
Study & retention



EXECUTIVE BRIEFING

Structured report
Analysis, recommendations
and next steps



CLIENT

Forwardable summary
in plain English
Take action



SAME LAW

Same legal source.
Same accuracy.



DIFFERENT NEEDS

Different goals.
Different context.



DIFFERENT FORMATS

Different formats.
Different depth.



BETTER IMPACT

Right message.
Right audience.

Five principles for immediate practice.

YOUR AI-WORKFLOW. YOUR PROFESSIONAL JUDGEMENT.



AI accelerates legal work. Professional judgement remains non-delegable.

FIVE TAKEAWAYS

- 1**  **Task first. Tool second.**
The right question is what the task needs.
- 2**  **The advantage is no longer access to AI.**
The advantage is knowing how to use it.
- 3**  **Brief, do not prompt.**
Treat the model like a junior with no context.
- 4**  **Adversarial cross-check beats single-source confidence — every time.**
- 5**  **Verify primary sources.**
Humans stay accountable. Always.

Thank you.

APPLICATION OF TECHNOLOGY
IN A LAWYER'S DAILY WORK

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